

Dutch law firm De Brauw Blackstone Westbroek streamlines how it collaborates with clients using HighQ's secure cloud-based platform. Esther Albers, Head of Legal Analysts and Jeroen Winkel, Head of ICT and Facilities explain why De Brauw chose HighQ Collaborate.

De Brauw is a leading full-service international law firm. With approximately 650 staff and offices in Amsterdam, Beijing, Brussels, London, New York and Singapore, De Brauw provides first-class legal solutions for its clients on often highly complex cross-border matters.

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The Challenge: enhance the secure exchange of critical information and offer virtual, feature-rich online client rooms

Esther Albers heads a team of legal analysts at De Brauw that works closely alongside the lawyers and clients in large matters. Albers explains, "In general, client-dedicated IT solutions form an ever growing part in how

our firm delivers additional services to our clients. We aim not only to provide good legal advice, but also to strive to offer our clients their own secure and user friendly online environment. In particular, an environment where all stakeholders can meet to exchange information or collaborate." With this in mind, De Brauw set out to find a solution that met its requirements. Winkel added "We looked at many different providers and after careful analysis HighQ proved to be the best solution. HighQ Collaborate has been developed specifically with professional services firms in mind. Other solutions we evaluated required additional effort from our side before we would even consider actually working with them. In addition to providing a more favourable solution, HighQ was also able to provide a long list of positive references from other leading global law firms."

The Solution: A secure online environment offering clients 24/7 access to legal solutions

Within HighQ Collaborate, multiple parties can meet in designated sites to work together and exchange critical information. HighQ Collaborate is a place where De Brauw can provide, share and prepare specific know-how for its clients. HighQ has provided the firm with a flexible and granular security model that ensures that both internal and external users can be granted exact permissions to a site, folder or individual document. In addition, modules such as iSheets, Tasks and Events provide powerful and dynamic project management tools.

The result: An enterprise grade collaboration platform

The immediate advantage De Brauw noticed is the efficiency gains for both lawyers and clients. Albers explains “De Brauw often works on highly complex, cross-border matters. Such matters can continue for long periods of time and require the involvement of different parties from many different jurisdictions. All involved in a matter now receive their own individual secure login, which

gives them 24/7 secure access from wherever they are based. Security and confidentiality obviously plays a major part in what we do. HighQ offers us a platform which we can easily manage ourselves. We set up our own projects and control the permissions and restrictions for everyone who needs access to the system.”

Conclusion: Working with HighQ

Both Albers and Winkel appreciate the high level of service provided by HighQ. Albers commented “It is a pleasure to work with HighQ. Both my team and I benefit from the clear lines of communication with specialists based in London and now with individuals in HighQ's recently opened Amsterdam office”. Winkel adds “Questions are always answered promptly and it is clear that the HighQ team is experienced in working within the legal sector”.

Talking about De Brauw's plans to work with HighQ Collaborate in the future, Albers concluded “We have only just begun and are still coming up with new use cases for the platform. We look with interest to the solutions that HighQ continues to develop.”

HIGHQ

About HighQ

HighQ is a leading provider of secure enterprise collaboration, publishing and document exchange software. We provide innovative solutions to some of the world's leading law firms, investment banks and corporations. We uniquely combine secure, enterprise-grade technology with the best ideas and user experience from consumer tools to enable you to securely exchange critical business information and collaborate with colleagues, customers and partners in one unified space.

About De Brauw

De Brauw Blackstone Westbroek NV (De Brauw) is a premium full-service international law firm which enjoys a sterling reputation. Clients benefit from an integrated practice which is fully committed to quality and a unique commercial awareness.

Placed at the heart of the firm is the powerful combination of a strong corporate and finance practice and a centre of excellence for litigation. De Brauw is trusted advisor to many international companies headquartered in the Netherlands and clients entrust the firm with handling their most capital markets and real estate finance representations.

Contact us

Contact your nearest office to find out more about our innovative collaboration, publishing and secure document exchange solutions.

North America

+1 908 892 0461

UK and Middle East

+44 20 7220 5340

Continental Europe

+31 20 820 87 53

Australia and Pacific

+61 4 2092 1616

info@highqsolutions.com

